SI No	Contents of Eol	Page No	Query	Reply to the Query
	Proposal should contain a comprehensive solution document consisting of the Technical Architecture, solution for handling the offline connectivity scenario, data handling capabilities/data sizing	15	Offline Sync, being an outdated technology, can be removed from the scope of work. Kerala being an advanced state with respect to connectivity, the department need to consider a fully online solution with redundant connectivity instead of offline sync scenario.	The exact architecture of the solution will be decided before publication of RFP. The RFP will contain the detailed specifications of the solution required. Participating firms can propose solution architecture and technologies which they consider suitable in the given environment.
	The participant/consortium should comply with health sector standards like HL7, DICOM for interoperability. Also to comply with standards with regards to privacy, security and confidentially of data in line with international best practices such as HIPAA rules.	17	HIPAA standards asked for. This is not relevant to India. HL-7 and DICOM are fine. The GOI Standards for EMR also does not refer to HIPAA. Hence, this can be removed from the scope of RFP.	The solution need not be HIPAA compliant. However the solution needs to have very stringent security measures for privacy protection. HIPAA was mentioned as an indication regarding the level of protection of Privacy. RFP will specify the exact requirements regarding protection of privacy.
	In case of a consortium, the Prime participant would need to submit an agreement with the other members of consortium for the contract clearly indicating the division of work and their relationship.	18	The EOI refers to Consortium in the document. However, the number of entities allowed apart from the Prime Bidder is not clearly mentioned. Since this is a statewide roll-out with a huge scope of work, the	As per the present policy Consortiums are allowed and the number of companies in a consortium is not restricted.

		Department may refrain from allowing consortiums. It should entertain bids only from technically qualified as well as previously well experienced Bidders only. If the department requires consortium, the same may be limited to two entities inclusive of prime bidder	
Additional Prequalification Criteria	NA	The Bidder or the Prime Bidder (in case of Consortium) should be an established IT System Integrator and should have been in the business of System Integration, Software Development, Network Services and associated software and IT Infrastructure Operation & Maintenance for a period exceeding five years as on 31.12.2012.	The pre-qualification criteria for the RFP will be finalized based on inputs received in the Eol.
consortium partner should have executed at least one Project in Government with any Central /State Government (s), PSU in India during the last three (3) years for an order value of not less than Rs. 10 crores.	19	The Bidder/ Prime Bidder should be an IT solutions provider incorporated in India and having successfully implemented at least 3 IT projects in Government with any Central /State overnment (s), PSU in India, as evidenced	The RFP will have clearly defined pre-qualification criteria.

Additional Dynamicalitication	NIA	by: i. Purchase orders relating to the 3 projects (Projects having application software components) summing up to at Rs. Twenty Five Crores or more (> Rs 25 Crores), ii. Completion/Go-live certificate for the 3 projects issued by the client. iii. Client reference The participant/any details for the 3 projects	The DED will have clearly defined
Additional Prequalification Criteria: The prime bidder should have at least 2000 full time employees with an minimum experience of 3 years, with professional degrees such as BE/B.Tech/MCA on its roles.	NA	HR declaration on the manpower available	The RFP will have clearly defined pre-qualification criteria.
Additional Prequalification Criteria: The Bidder and the Consortium partner (in case of Consortium) should have an SEI CMMi Level 5 certification.	NA	Copy of Relevant certificates	The RFP will have clearly defined pre-qualification criteria.
Additional Prequalification Criteria:	NA	Proof of Address in Kerala; In case of setting up an office, declaration	The RFP will have clearly defined pre-qualification criteria.